



August 31, 2022

The Honorable Gina M. Raimondo  
Secretary  
United States Department of Commerce  
1401 Constitution Avenue, N.W.  
Washington, D.C. 20230  
Attn.: Jennifer Aguinaga

**Re: Application from American Car Rental Association for Membership  
on the United States Travel and Tourism Advisory Board**

Dear Secretary Raimondo:

I write on behalf of the Board of Directors and members of the American Car Rental Association to respectfully ask Gregory M. Scott, ACRA's Senior Director for External Affairs, be considered for membership in the U.S. Travel and Tourism Advisory Board. Thank you for considering the request.

**The American Car Rental Association**

The American Car Rental Association is the national representative for over 98% of our nation's car rental industry. ACRA's membership is comprised of over 300 car rental companies, including all of the brands you would recognize such as Alamo, Avis, Budget, Dollar, Enterprise, Fox, Hertz, National, Sixt and Thrifty. ACRA members also include many system licensees and franchisees, mid-size, regional and independent car rental companies as well as smaller, "mom & pop" operators. ACRA members have almost 2 million registered vehicles in service in every state and virtually every city and town in the United States, with fleets ranging in size from one million cars to ten cars.

**Foreign Agent Statement**

Mr. Scott is not required to register as a foreign agent under the Foreign Agents Registration Act of 1938, as amended.

## **Mr. Scott's Personal Resume and Experience**

Mr. Scott's personal resume is attached for your information. Mr. Scott has represented individual car rental companies and the entire car rental industry through ACRA as a legal and public policy analyst and advocate for over 30 years. These decades of experience have provided him with virtually unparalleled knowledge of the inner workings of the car rental industry as an integral part of the nation's overall travel and tourism industries, as well as our industry's interaction with local, state and federal governmental entities.

## **Control of ACRA**

ACRA is a 501(c)(6) not-for-profit association governed by a volunteer Board of Directors. The ACRA Board is comprised of executives from ACRA member companies with hundreds of thousands of vehicles in their fleets to companies with hundreds of vehicles in their rental fleets. ACRA's Board is a true cross-section of the United States car rental industry and ACRA is the only car rental organization in the nation that can represent the interests of the entire industry on the Travel and Tourism Advisory Board.

ACRA is financed by membership dues collected from ACRA members, as well as advertising from ACRA's monthly newsletter and sponsorships at ACRA conferences.

## **Mr. Scott's Potential Contribution to the TTAB**

Mr. Scott has a unique knowledge of the role of the car rental industry in the entire national economy, as well as its important place in the nation's travel and tourism industry. He is based in Washington, D.C., permitting him to attend TTAB meetings in person on a regular basis – assuming future health and safety protocols permit such in-person meetings.

During his decades representing the car rental industry, Mr. Scott has interacted actively and repeatedly with every other industry engaged in the nation's travel and tourism industry, from airlines to lodging to travel agents to convention and visitor bureaus. His consensus-driven approach to addressing the business, policy and economic challenges for the nation's travel and tourism industry will be a strong asset for the TTAB. In addition, Mr. Scott can speak with the voice of the entire United States car

rental industry after consultation with all of ACRA's volunteer leaders on the important issues before the TTAB.

\* \* \*

If you or your staff have questions or need further information on Mr. Scott, ACRA or this application for him to join the TTAB, please do not hesitate to contact me at [sharky@bandago.com](mailto:sharky@bandago.com) or at 415-786-0304.

In advance, thank you for your attention to this application and to ACRA's request.

Sincerely yours,



Sharky Laguana  
President

Chief Executive Officer  
Bandago, Inc.  
San Francisco, California